

SIA 2018 Exemptions Workshop

April 10, 2018

Sheraton Pentagon City Hotel | Arlington, Virginia
Register now at www.siaed.org



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SIA is pleased to present a one-day conference showcasing ITAR exemptions and the newly restructured SIA Exemptions Handbook! ITAR exemptions are often underutilized with some companies preferring to obtain a license or an agreement from the Department of State. Join your peers in the trade compliance profession to hear tips for effective ITAR exemption use as well as compliance mechanisms for auditing and recordkeeping.

There will also be discussions on comparable EAR license exceptions to assist with activities that bridge both the ITAR and the EAR.

Speakers invited include members of industry who will provide real-world insight on how their companies are compliantly utilizing ITAR exemptions to meet program timelines and increase productivity.

SIA President: Jennifer K. Weinel, Northrop Grumman Corporation

Board Liaison: Carmella Thompson Bowden, Lisa Bencivenga, LLC

Conference Director: Candace M. J. Goforth, Goforth Trade Advisors LLC

Conference Committee Chairs: Speaker Chair: Lisa Bencivenga, Lisa Bencivenga, LLC

A/V/Publications Chair: Stella Thomas, GEFORCOM USA/CAN

Registration: Jill Garrison, SIA

Conference information and registration at www.siaed.org/event-2841907

CONFERENCE REGISTRATION FEE

Non-Members \$350
Members \$300
Government \$250

Payments will not be accepted at event.

Online registration is required.

The registration site is
www.siaed.org/event-2841907

SIA accepts payment by
credit card, check or wire transfer.

Your registration is not confirmed until payment is received. Payments must be received within 7 business days of registering or SIA may cancel your registration.

Registration fees include: continental breakfast, lunch, and course materials.

Cancellation Policy: Cancellations must be received by Tuesday, April 3, 2018 to be eligible for a refund. There is a \$35 fee for all cancellations and bank returned checks. *Refunds will not be provided for cancellation requests received after Tuesday, April 3, 2018.*

Please make checks payable to:
Society for International Affairs or "SIA"

Mail checks to:
SIA
Jill Garrison
Attn: SIA Exemptions Workshop
95 Delphinium Way
Stafford, VA 22556

Register early...seating is limited!

HOTEL ACCOMMODATIONS

Sheraton Pentagon City Hotel
900 South Orme Street
Arlington, VA 22204

The Workshop will be hosted at the Sheraton Pentagon City Hotel. SIA did not reserve a block of rooms. You may book a room directly with the hotel by calling 703-521-1900.

TRANSPORTATION

The hotel offers complimentary shuttle service.

- **From Hotel to Ronald Reagan Washington National Airport (DCA):** From 5am until 12:30am the shuttle leaves the hotel every 30 minutes on the hour and half hour.
- **From DCA Airport to Hotel:** Picks up from Terminal A, Door 5 & Door 9 on the 15 and 45 of every hour. First pick up: 5:15 am, last pick up: 12:15 am.
- **Taxi:** \$15/one way
- **On-site Self-Parking:** available for \$30/day. Valet Parking is not available.

More transportation options available at: <http://www.starwoodhotels.com/sheraton/property/area/transportation.html?propertyID=829>

Attire for the conference is business casual.

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registration at

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THE SOCIETY FOR INTERNATIONAL AFFAIRS

Background & Purpose

The Society for International Affairs, Inc. (SIA) is a volunteer, nonprofit, educational organization that was jointly formed in 1967 by US Government and Industry. SIA provides a forum for the exchange of information related to export and import licensing. SIA interests cover the entire spectrum of licensing pertaining to the Departments of Commerce, Defense, State, Treasury, and Homeland Security.

Activities

Business luncheon meetings are held regularly and feature guest speakers who address regulatory and policy issues affecting exporting and importing. Conferences and workshops are presented on a regular basis to educate and instruct the export community on all aspects of defense and commercial exports and technology transfers.

Code of Conduct

The meetings and functions of SIA are designed to facilitate the free exchange of ideas and information. Information from these sessions is not for attribution or publication. Recording devices may not be used. SIA members and attendees are expected to uphold the highest standards of personal conduct at all SIA functions and must abide by the Code of Conduct.

Membership

Membership is comprised of over 2,000 members consisting of Industry, U.S. Government, and embassies. Information about SIA membership is available at www.siaed.org.

Tuesday, April 10, 2018

7:30 Registration/Breakfast

8:15 Welcome/Opening Remarks

Jennifer K. Weinel, Northrop Grumman Corporation, SIA President
Candace M. J. Goforth, Goforth Trade Advisors LLC, Workshop Director

8:30 ITAR Exemptions Overview

Candace M. J. Goforth, Goforth Trade Advisors LLC
Jennifer K. Weinel, Northrop Grumman Corporation

- Overview of SIA's ITAR Exemptions Handbook
- ITAR Exemption Use Basics

9:15 ITAR Exemption Compliance

Kate Koeppen, BAE Systems

- Recordkeeping Requirements
- Electronic Export Information (EEI) Filings
- Auditing Exemption Use

10:00 Break

10:30 Common Compliance Pitfalls with ITAR Exemptions

Daniel Perrone, Raytheon Company

- Tracking the Use of Temporary Exemptions
- Technical Data Exemption Considerations
- Notification and Reporting Requirements

11:15 ITAR Exemptions versus EAR License Exceptions

Steven Casazza, General Atomics

- Comparing EAR License Exceptions with ITAR Exemptions
- Use with Transitioned Items
- Best Practices and Common Mistakes
- Effects of Post ECR changes and proper use of exemptions

12:00 Lunch

1:00 DOD and FMS Exemptions

Jerry Beiter, Sallyport Global Holdings, Inc.

- Ins and Outs of the DOD and U.S. Government Exemptions
- Exemptions available for Hardware and Technical Data

1:45 Country Exemptions and Exemptions Available to Non-U.S. Persons

Corinne Kaplan, Airbus Defense and Space, Inc.
Candace M. J. Goforth, Goforth Trade Advisors LLC

- UK and Australia Treaty Exemptions
- Reexport Exemption
- Dual and Third Country National Exemption

2:30 Q&A/Wrap-Up



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